

Cochise College
Small Business Development Center
November 2008
Sierra Vista Campus

Government Expo
November 14, 2008
Cochise College Sierra Vista Campus
Room 313
8:00 a.m. – 4:00 p.m.

Keynote Speaker Sandra DiCosola
Summit Contract Management, LLC

- Benefits of Contracting with the Government
- Regulations that Govern Contracts
- Intellectual Property Rights
- Types of Solicitations
- Proposal Preparation
- Accounting Requirements
- Pre-award Activities
- Award
- Perform
- Payments
- Government Property
- Contract Closeout

Speaker Jan Knight
Bancroft Information Services

- Finding Solicitations
- Federal Business Opportunities
- Other Government Resources

Speaker Charles Collins
Information Systems Engineering Command
Ft. Huachuca, AZ

Doing Business with Information Technology, E-Commerce
& Commercial Contracting Center-West (ITEC4-W)

REGISTRATION FEE: \$50.00 (Includes Lunch)

For more information or to register for the event
Please call the SBDC office (520)515-5478